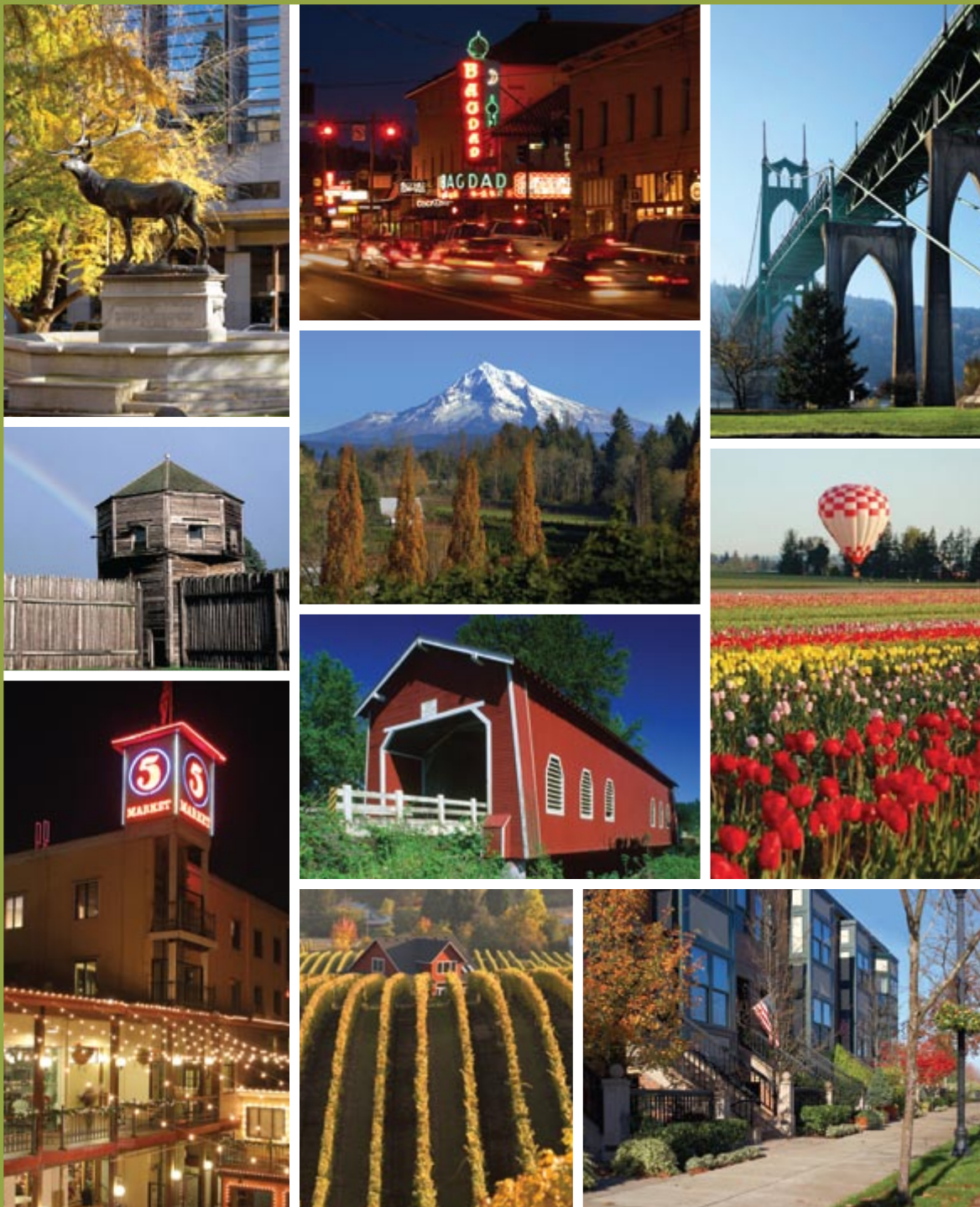


# We're right here



OnPoint Community Credit Union Annual Report 2008

## Safe and sound

We're right here, in your own back yard. For 76 years, OnPoint Community Credit Union has been a reliable constant in the lives of our members and their families, providing a safe place to save and borrow money.

That's because of OnPoint's sincere and steady commitment to service, value, safety, trust, and the credit union philosophy of people helping people.

It's also because this is where we're from. Like our members, our roots are local too. Our decisions and choices over the years have been based on industry expertise and really knowing our members and what they need to become financially self-sufficient and successful.

The past year illustrates just what that means. As a local, not-for-profit cooperative, OnPoint is owned by 191,000 members—not Wall Street investors. Safe practices, solid products, and a strong partnership with members made 2008 another year of positive OnPoint performance and success. In a year full of global economic turmoil and uncertainty, OnPoint was right here to protect the financial dreams and goals of our members.

Being right here not only serves our members better, but gives us a deeper connection to the community we live in. So OnPoint's tradition of community involvement remains real and heartfelt, and continues to build momentum.

Looking ahead, OnPoint will continue to be right here—staying true to our values and earning the trust and confidence of our members.

# A letter to our members

2008 was indeed memorable. The year's economic earthquake and its far reaching aftershocks rattled the globe. But as it has for generations, OnPoint Community Credit Union was right here to reassure our members and provide them with a safe place to save and borrow money.

Locally owned by 191,000 members and driven by expert knowledge and sound business decisions, we continued to do the right things in 2008 to protect our members' money while providing new opportunities to reach their financial goals. We extended Member Services hours to increase accessibility, and introduced new products and programs like our Platinum Visa Credit Card, Buzz Checking for students, and Business Services to increase member options.

Although OnPoint, along with the rest of the nation's 8,300 credit unions, paid an assessment as part of the NCUA's Corporate Stabilization Program, due to our outstanding performance and sound management/business practices, our net income still showed a sizeable profit.

In fact, four new branches, three in Clark County and one in Wilsonville—attest to OnPoint's ability to maintain a knowledgeable, alert pulse on the market while making safe, sound business decisions that continue to grow opportunities for our members...even during uncertain times.

As our roots grow even deeper in our community, so does our commitment to give back. We will continue our community partnerships while increasing new opportunities to help others.

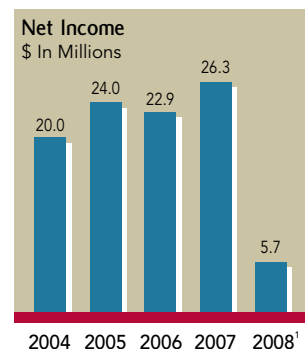
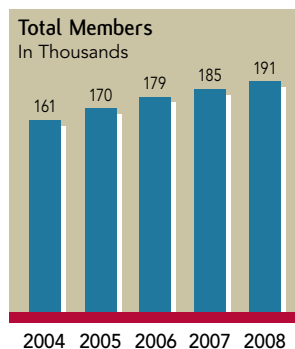
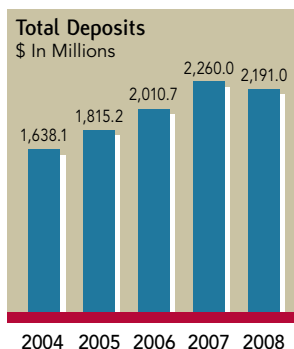
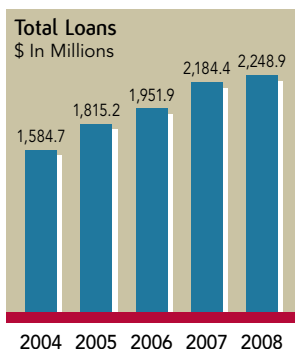
Many thanks to our board of directors, our executive team, our employees and our trusting and loyal members. You've made 2008 another successful year.



Above: Rob Stuart  
Below: Steve Gray

Rob Stuart  
President/CEO

Steve Gray  
Chair/Board of Directors



# Doing it the right way

## Statements of financial condition

December 31,	Pro Forma <sup>1</sup> 2008	2008	2007
(\$ in Thousands) – <i>unaudited</i>			
<b>ASSETS</b>			
Cash and cash equivalents	\$60,589	<b>\$60,589</b>	\$93,300
Available-for-sale investments	127,618	<b>127,618</b>	66,299
Other investments	93,822	<b>93,822</b>	160,251
Loans, net	2,241,733	<b>2,241,733</b>	2,181,759
Accrued interest receivable	9,110	<b>9,110</b>	9,915
Property and equipment, net	5,259	<b>5,259</b>	5,303
National Credit Union Share Insurance Fund (NCUSIF) deposit	20,688	<b>10,137</b>	18,682
Other assets	7,477	<b>7,477</b>	5,280
<b>Total Assets</b>	<b>\$2,566,296</b>	<b>\$2,555,745</b>	<b>\$2,540,789</b>
<b>LIABILITIES AND NET WORTH</b>			
Deposits	\$2,191,036	<b>\$2,191,036</b>	\$2,259,994
Borrowings	101,113	<b>101,113</b>	25,000
Accrued expenses and other liabilities	18,016	<b>24,347</b>	22,808
<b>Total Liabilities</b>	<b>2,310,165</b>	<b>2,316,496</b>	<b>2,307,802</b>
<b>Net worth</b>	<b>256,131</b>	<b>239,249</b>	<b>232,987</b>
<b>Total Liabilities and Net Worth</b>	<b>\$2,566,296</b>	<b>\$2,555,745</b>	<b>\$2,540,789</b>

## Statements of income

For the Years Ended December 31,	Pro Forma <sup>1</sup> 2008	2008	2007
(\$ In Thousands) – <i>unaudited</i>			
<b>INTEREST INCOME</b>			
Cash equivalents and investments	\$11,231	<b>\$11,231</b>	\$12,254
Loans	126,022	<b>126,022</b>	119,058
<b>Total Interest Income</b>	<b>137,253</b>	<b>137,253</b>	<b>131,312</b>
<b>INTEREST EXPENSE</b>			
Deposits	66,830	<b>66,830</b>	72,865
Borrowings	2,071	<b>2,071</b>	523
<b>Total Interest Expense</b>	<b>68,901</b>	<b>68,901</b>	<b>73,388</b>
<b>Net Interest Income</b>	<b>68,352</b>	<b>68,352</b>	<b>57,924</b>
Provision for Loan Losses	10,101	<b>10,101</b>	725
<b>Net Interest Income After Provision for Loan Losses</b>	<b>58,251</b>	<b>58,251</b>	<b>57,199</b>
<b>NON-INTEREST INCOME</b>			
	20,222	<b>20,222</b>	18,111
<b>NON-INTEREST EXPENSE</b>			
Compensation and benefits	26,487	<b>26,487</b>	23,209
Member insurance and NCUSIF impairment <sup>1</sup>	—	<b>16,882</b>	—
Professional and outside services	10,659	<b>10,659</b>	9,732
Office operations	6,825	<b>6,825</b>	5,711
Promotional	5,353	<b>5,353</b>	3,375
Occupancy	4,539	<b>4,539</b>	3,907
Other	2,041	<b>2,041</b>	3,114
<b>Total Non-Interest Expense</b>	<b>55,904</b>	<b>72,786</b>	<b>49,048</b>
<b>Net Income</b>	<b>\$22,569</b>	<b>\$5,687</b>	<b>\$26,262</b>

<sup>1</sup>The Pro Forma financial statements presented have been adjusted to exclude the \$16.9 million impact of member insurance and NCUSIF impairment costs that resulted in 2008 from National Credit Union Administration (NCUA) regulatory actions, and related impacts. These costs were charged to natural person credit unions, including OnPoint, in support of capital needs for corporate credit unions who were experiencing challenges due to market value fluctuations of mortgage-backed securities they invested in. The Pro Forma 2008 financial results provided are more directly comparable to prior year results. All 2008 results provided are unaudited due to continued deliberations about the timing of the NCUA costs. Final 2008 financial results may improve if a portion of the costs are determined to be realized in 2009 rather than 2008.

To receive a copy of the full, audited statements of financial condition of OnPoint Community Credit Union as of December 31, 2008 and 2007, and the related statements of income, net worth and comprehensive income, and of cash flows for the years then ended, please call 503.228.7077 or toll-free 800.527.3932 or email info@onpointcu.com.

# 2008 Officials

## Board of Directors

Steve Gray, *Chair*  
Wayne Pederson, *Vice  
Chair*  
Maureen Scally,  
*Secretary*  
Lori Freeman  
Michael Jordan  
Keith Morris  
Steve Nicholson  
Darrell Tucker  
Fred Wong

## Supervisory Committee

Rick Morine, *Chair*  
Wes Davis  
Lee Lancaster  
Brent Macey

## Executive Team

Rob Stuart  
*President/Chief  
Executive Officer*  
Jim Armstrong  
*Senior Vice President/  
Human Resources &  
Technology*  
Gary Lawrence  
*Senior Vice President/  
Chief Risk Officer*  
Tory McVay  
*Senior Vice President/  
Retail Delivery*  
Kelly Schrader  
*Senior Vice President/  
Marketing & Member  
Services*

Always  
safe and sound

Fort Vancouver photo courtesy of South-  
west Washington Convention & Visitors  
Bureau. Tulip/balloon photo courtesy of  
Oregon.com. Market photo courtesy of  
5th Street Public Market.



This credit union is federally insured by  
the National Credit Union Administration.

OnPoint<sup>®</sup>  
COMMUNITY CREDIT UNION